



## HFA en Español Debuts Online

May 29, 2008 – The Harry Fox Agency, Inc. (HFA), a leading U.S. music rights licensing organization, has added a Spanish language section to its website, [www.harryfox.com/espanol](http://www.harryfox.com/espanol). HFA en Español has answers to frequently asked questions regarding HFA and music licensing, along with a direct email, [esp@harryfox.com](mailto:esp@harryfox.com), which goes directly to the company's Latin Licensing agents.

“HFA is aware of the significant demand for Spanish language recordings in the U.S., and we have a dedicated team of licensing agents for the Latin market who are fluent in Spanish and are ready to assist labels and publishers with their mechanical licensing needs,” said Gary Churgin, President & CEO, HFA. “We will continue to develop our specific Spanish language service as needed to best serve this market.”

According to RIAA reports, almost 7% of CDs shipped in the U.S. in 2007 were in the Latin music genre, defined as having 51% of material in Spanish. Mechanical licenses are required under U.S. Copyright Law if one wants to duplicate and distribute a recording of a song that is owned by someone else. U.S. mechanical licenses are also required for recordings made abroad and imported into the country. Through proper licensing, the publisher, and ultimately, the songwriter, are compensated for the use of their work.

### **About HFA**

Established in 1927 by the National Music Publishers' Association, HFA represents over 35,000 music publishers for their licensing needs in the United States, issuing licenses and collecting and distributing the associated royalties. In addition to being the premier mechanical licensing agent in the U.S., which includes CDs, ringtones, digital downloads, interactive streams, limited downloads and more, HFA is dedicated to finding new ways for its affiliates publishers to recognize value for their catalogs, including lyrics and tablature. Further, HFA provides collection and monitoring services to its publisher clients for music distributed and sold in over 95 territories around the world. For more information about HFA, or to become an affiliate publisher or a licensee, see [www.harryfox.com](http://www.harryfox.com).

Songfile® is a registered trademark of The Harry Fox Agency, Inc. All rights reserved.

### *For English, contact:*

Laurie Jakobsen  
212-834-0133  
[ljakobsen@harryfox.com](mailto:ljakobsen@harryfox.com)

### *For Spanish, contact:*

Isabel Mayoral  
212-922-3290  
[imayoral@harryfox.com](mailto:imayoral@harryfox.com)