



Ed Hunt
Senior Vice President of Publisher Services and Distributions
The Harry Fox Agency

Ed Hunt is the Senior Vice President of Publisher Services and Distributions for The Harry Fox Agency, Inc. (HFA). These departments coordinate to handle inquiries from both music publishers and licensees; maintain the integrity and accuracy of all the data that HFA maintains, including song registration, payment information, and company affiliation details; and distribute the royalties collected on those songs by HFA from licensees to publishers.

Hunt has worked to make these departments more client-focused, and has implemented systems and cross-training programs to deliver a high level of customer service. He has led his team to develop new Internet-based applications to handle song registration, match royalty distributions to HFA's database, and improve payment processing to publishers. With a focus on improving processing, he instituted royalty tracking systems to manage the lifecycle of cash receipts, and he works with licensees to increase electronic reporting and improve HFA's transaction speed. Further, Hunt has stepped up HFA's international efforts, coordinating exchanges with the global CISNET database, implementing the CISAC M3 standard format for royalty statements, and introducing a more efficient royalty payment program. Hunt reports directly to HFA President and CEO Gary Churgin.

Hunt joined HFA in 2001 after working with the company while at the KPMG Consulting practice, where he was a Senior Manager in the Information, Communications and Entertainment Division. While there, he concentrated on implementing business process improvements and organizational effectiveness, with an emphasis on the customer. In addition to HFA, his clients included Alcatel, Apple Computers, Bell South, DuPont, OnSite Access, Quaker Oats, Sara Lee, Scott Paper, and Verizon.

Prior to KPMG, Hunt worked for REL Consultancy Group, which specializes in implementing programs to reduce working capital, lower operating costs, and enhance revenues for its clients. Before that, he held positions at Automatic Data Processing (Employer Services Division), where he managed the Shared Services operations and centralized regional accounting groups. Hunt has a Bachelor of Science in Business Administration from Charter Oak State College.