
HFA Soundcheck

Issue 4

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License with HFA over the Internet Starting as of October 16th, 2002

Publishers and licensees will have the ability to manage all license and song administration via the Internet, including the ability to request a license, monitor the status of a license request, and securely supervise song catalogues. HFA's service will be accessible at www.HarryFox.com.

Licensees will be able to:

- ◇ Request licenses at statutory, reduced and controlled rates for all standard configurations
- ◇ Attach appropriate documentation, such as controlled composition agreements, reduced rate letters, advice letters, and rate calculation sheets
- ◇ Negotiate reduced rate agreements
- ◇ Track license requests, from the draft stage through execution
- ◇ Request song additions to the HFA catalogue
- ◇ View or print license agreements and download license information
- ◇ View, download and print standard reports such as reports regarding license status, disputed licenses, licenses by publisher, licenses by quarter and executed licenses

Publishers will be able to:

- ◇ Negotiate reduced rate agreements
- ◇ Review and approve or decline license requests
- ◇ Initiate license requests at the statutory rate
- ◇ Rely on HFA to update automatically those agreements that contain MFN clauses
- ◇ Track license status, from submission through execution
- ◇ View or print license agreements
- ◇ Create and/or approve partial licenses
- ◇ Validate current song information in HFA's database, as well as add new works and update records
- ◇ Initiate claims and disputes for works
- ◇ Resolve claim and relinquishment issues online
- ◇ View, download and print standard reports such as reports regarding license status, disputed licenses, licenses by publisher, licenses by quarter and executed licenses

Get Started on www.HarryFox.com

If you already received your User ID and Password via email, you'll be ready to log-in to the new system on October 16th, 2002.

If you did not receive a User ID and Password, please contact HFA's Client Relations Department at clientsupport@harryfox.com. Our Agents will help you get started on the new system.

POLI+

All licensing options currently available in POLI+ will be replaced by the new web-enabled licensing and song management system on October 16, 2002. Collections, distributions, and online statement services will remain accessible through POLI+ until the new HFA royalties system is released.

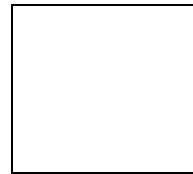
HFA Roadtrip

On September 25th Gary Chungin, President & CEO of HFA and Michael Simon, Senior VP, Licensing & Chief Strategic Development and Marketing Officer, will be presenting the new web-enabled licensing system at the CISAC conference in London and on September 26th, they will be presenting at the BIEM conference in Amsterdam.

Ringtone Licensing Reminder

The ringtones craze of Europe and Japan has made it to the States. A ringtone is a portion of a song used in lieu of the phone's standard ringing sound. As noted in our June 22, 2001 letter to all publishers, at your direction, HFA will represent our publishers' ownership rights to license ring tone providers. If you would like to learn more about ringtone licensing or you would like a copy of the ringtone letter please contact Client Relations at 212-834-0100.

The Harry Fox Agency, Inc.
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Get Connected with HFA and Gateway

Want to start requesting and checking the status of a license over the Internet 24 hours a day, 7 days a week? It's faster, more convenient and cheaper than paper. For those of you who do not own a computer, do not have access to a computer or simply would like to upgrade your current system, HFA has created an alliance with Gateway where HFA clients receive a discount off the suggested retail price of a Gateway 500L.

The offering is for a Gateway 500L computer that is equipped with the following:

- Intel® Pentium® Processor 1.8 Ghz
- 256MB DDR SDRAM Memory
- Floppy Disk Drive
- CD-ROM or DVD access
- Microsoft® Windows® 2000 Operating System
- Sound System & Speakers
- 56K PCI Voice Modem
- Internet Service with either AOL® or MSN
- 1 Year Limited Parts/Labor/Lifetime Support

To find out more about this program or to order a computer, contact Gateway at 1-888-639-9730. Please mention the HFA program code: BAFA21396.

